

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-21-043-CM -
 TITLE I EQUITABLE SUPPLEMENTARY EDUCATIONAL
 SERVICES (ESES) FOR ELIGIBLE STUDENTS IN
 PARTICIPATING NON-PUBLIC SCHOOLS**

R
E
V
I
S
E
D

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Office of Academic Transformation, specifically the Department of Title I Administration, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to establish a pool of firms to deliver Title I Equitable Supplementary Educational Services (ESES) to eligible students enrolled in participating non-public schools. This RFP was advertised on the Procurement Management Services website, as well as DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

R
E
V
I
S
E
D

The initial term of the bid shall be for a three (3) year period, commencing August 1, 2022 through July 31, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations.

The Goal Setting Committee recommended that this solicitation be open, no goals.

Seven (7) vendors responded to this advertised bid. Based on the criteria listed in the solicitation and the Selection Committee's consensus vote, seven (7) vendors are being recommended for award, of which two (2) are certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

In Fiscal Year 2020-2021, the District spent \$9,998,070 on Title I equitable supplementary educational services for eligible students in participating non-public schools.

R
E
V
I
S
E
D

Fund Source
Grant – Title I

**REVISED
E-150**

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** REQUEST FOR PROPOSALS NO. RFP-21-043-CM - TITLE I EQUITABLE SUPPLEMENTARY EDUCATIONAL SERVICES (ESES) FOR ELIGIBLE STUDENTS IN PARTICIPATING NON-PUBLIC SCHOOLS, to establish a pool of firms to deliver Title I Equitable Supplementary Educational Services (ESES) to eligible students enrolled in participating non-public schools, effective August 1, 2022 through July 31, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations, as follows:

R
E
V
I
S
E
D

A. CATAPULT LEARNING, LLC
150 ROUSE BOULEVARD, SUITE 210
PHILADELPHIA, PA 19112
OWNER/OFFICER: JEFFREY COHEN

LOCAL OFFICE:
11402 NW 41ST STREET, SUITE 206
DORAL, FL 33178

SUBCONTRACTOR:
ALPHA BUSINESS SOLUTIONS, LLC
207 44TH AVENUE EAST
BRADENTON, FL 34203
OWNER/OFFICER: JAMES M. VINSON

B. EMPOWERING YOUTH, INC.
1031 IVES DAIRY ROAD, SUITE 228
MIAMI, FL 33179
OWNER/OFFICER: ELVIS HART

C. FACTS EDUCATION SOLUTIONS, LLC
121 SOUTH 13TH STREET, SUITE 100
LINCOLN, NE 68508
OWNER/OFFICER: PATRICK HAGGARTY

LOCAL OFFICE:
888 BISCAYNE BOULEVARD, SUITE# 2303
MIAMI, FL 33132

SUBCONTRACTOR:

PROFESSIONAL CONSULTING & EDUCATIONAL
SUPPORT SERVICES, LLC MBE/MWBE
16429 SW 1ST STREET
PEMBROKE PINES, FL 33027
OWNER/OFFICER: VANADY A. DANIELS
AFRICAN AMERICAN

D. FOCUS LEARNING ACADEMY, INC. MBE/MWBE
16121 NE 18TH AVENUE
NORTH MIAMI BEACH, FL 33162
OWNER/OFFICER: RUTH SMITH
AFRICAN AMERICAN

E. FLORIDA EDUCATIONAL LEADERSHIP COUNCIL, INC.
15175 EAGLE NEST LANE, SUITE 103
MIAMI LAKES, FL 33014
OWNER/OFFICER: ALEJANDRO RIZO

F. ONE ON ONE LEARNING CORP. MWBE
8900 SW 117 AVENUE, SUITE C-103
MIAMI, FL 33186
OWNER/OFFICER: MARCEL MONNAR
HISPANIC AMERICAN

G. TREE OF KNOWLEDGE LEARNING ACADEMY,
INCORPORATED
4000 ALTON ROAD
MIAMI BEACH, FL 33140
OWNER/OFFICER: MORDECHAI SALFER

2. **AUTHORIZE** Procurement Management Services to purchase up to a total estimated amount of \$45,000,000 for the initial contract term of three (3) years, and an amount not to exceed \$15,000,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amounts shown will be expended.