

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO NEGOTIATE NO. ITN-21-051-CM –
SOLAR POWER PROGRAM & EQUIPMENT**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Office of Design & Sustainability, released the above-referenced solicitation. The purpose of this Invitation to Negotiate (ITN) is to provide a cost effective solar photovoltaic (PV) electric generating system(s) at one or multiple Board site(s). The preapproved list of vendors will negotiate and be assigned an initial group of projects, consisting of 9 facilities at the following locations:

1. Norland MS – 1193 NW 193rd Street, Miami FL 33169
2. Frederick Douglass ES – 314 NW 125h Street, Miami FL 33136
3. MAST@FIU – 14301 Bay Vista Blvd, North Miami, FL 33181
4. Palm Springs North ES – 17615 NW 82nd Avenue, Miami FL 33015
5. Andrea Castillo Preparatory Academy – 10201 NW 78th Street, Doral FL 33178
6. Coral Gables SHS – 450 Bird Road, Coral Gables FL 33146
7. Kendall Square K8 – 9325 SW 169th Place, Miami FL 33196
8. Miami Coral Park SHS – 8865 SW 16th Street, Miami FL 33165
9. Miami Palmetto SHS – 7460 SW 118 Street, Pinecrest FL 33156

This ITN was advertised on the Procurement Management Services website and DemandStar. This contract impacts all students and is revenue generating and represents no cost to the District. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a five (5) year period, commencing upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for five (5) additional one (1) year periods, pending contract negotiations.

The Goal Setting Committee recommended that this solicitation be open with a 10-point preference for SBE/MBE certified firms based on a sliding scale commitment.

Four (4) vendors responded to this advertised bid. Based on the criteria listed in the

solicitation and the Selection Committee's scoring, four (4) vendors are being recommended for award, pending contract negotiations. The Selection Committee made its recommendation for award based on a consensus vote.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

Fund Source

Revenue Generating

Cost Avoidance

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO NEGOTIATE NO. ITN-21-051-CM – SOLAR POWER PROGRAM & EQUIPMENT**, to provide a cost effective solar photovoltaic (PV) electric generating system(s) at one or multiple Board site(s), effective upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for five (5) additional one (1) year renewal periods thereto, pending contract negotiations as follows:

A. **ADVANCED ROOFING, INC. DBA ADVANCED GREEN TECHNOLOGIES**
1950 NW 22ND STREET
FORT LAUDERDALE, FL 33311
OWNER/OFFICER: ROBERT KORNAHRENS

SUBCONTRACTOR:
ADVANCED ELECTRICAL SOLUTIONS, INC. MWBE
4051 SW 47th AVENUE, SUITE 101
FORT LAUDERDALE, FL 33314
OWNER/OFFICER: TERRY MCKERCHIE
NATIVE AMERICAN

B. **AMERESCO, INC.**
111 SPEEN STREET, SUITE 410
FRAMINGHAM, MA 01701
OWNER/OFFICER: GEORGE P. SAKELLARIS

LOCAL OFFICE:
333 SE 2ND AVE, SUITE 2000
MIAMI, FL 33131

C. **CMTA, INC.**

10411 MEETING STREET
PROSPECT, KY 40059
OWNER/OFFICER: JAMES O. BENSON

D. ENERLOGICS NETWORKS INC
1935 CLIFFVIEW DRIVE
YOUNGSTOWN, OH 44514
OWNER/OFFICER: SCOTT AMEDURI

SUBCONTRACTORS:
ESA SOLAR ENERGY LLC
2250 LUCIEN WAY, SUITE 305
MAITLAND, FL 32751
OWNER/OFFICER: MORGAN BRAWNER

CALIBRANT ENERGY
311 N. BAYSHORE DRIVE
SAFETY HARBOR, FL 34695
OWNER/OFFICER: THOMAS BIDDINGER

2. **AUTHORIZE** the Superintendent to negotiate, finalize and execute a contracts with identified agencies for services to be performed pursuant to ITN-21-051-CM Solar Power Program & Equipment.