

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-21-050-VF – TELEPHONE
EQUIPMENT AND REPAIR SERVICES**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of Information Technology Services, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract, at firm unit prices, for the purchase of telephone equipment, materials, installation, and service at Miami-Dade County Public Schools. This bid is for on-site service for the purchase, maintenance, and repair, including adds, moves, and changes, of various items of telephone equipment for M-DCPS. On-site service includes, but is not limited to, repairs, maintenance, support, adds, moves, and changes of analog, hybrid, VoIP and digital telephone sets, speakerphones, digital displays attached to sets, terminals used for system administration, headsets, public address systems and speakers attached to telephone systems, digital key systems, hybrid VoIP and digital PBX systems, voicemail systems, DSU/CSU interface units, telephone system battery plants, battery backup systems, copper wiring, fiber optic wiring, patch panels, connectors, protectors, and all ancillary equipment and/or peripherals. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all 440 educational and auxiliary District facilities, which breaks down to an annual amount of \$35,625 ESSER funds and \$11,363 General funds, per location based on the annual contract amount of \$20,675,000. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing April 19, 2023 through April 18, 2026, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation require mandatory participation by a M-DCPS certified African American or Non-minority Women prime or subcontractor firm to be deemed responsive.

Two (2) vendors responded to this advertised bid. One of the vendors was deemed non-responsive because they did not meet the mandatory participation requirement. Based on the criteria listed in the solicitation, the contract will be awarded to one (1) vendor, which will be using a certified subcontractor.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

In Fiscal Year 2021-2022, the District spent \$633,242 on telephone equipment, materials, installation and services.

Fund Source

ESSER
General

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

- 1. AWARD INVITATION TO BID NO. ITB-21-050-VF – TELEPHONE EQUIPMENT AND REPAIR SERVICES**, to establish a contract, at firm unit prices, for the purchase of telephone equipment, materials, installation, and service at Miami-Dade County Public Schools, during the term of the bid, with an effective date of April 19, 2023 through April 18, 2026, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

ANCOM SYSTEMS, INC.
9408 ROBERTS ROAD
ODESSA, FL 33556
OWNER/OFFICER: LISA ANDREWS

SUBCONTRACTOR:
IPHONE AND IPAD WAREHOUSE, LLC DBA
PHONE AND PAD WAREHOUSE SBE/MWBE
5600 NW 12TH AVENUE, SUITE 305
FT. LAUDERDALE, FL 33309
OWNER/OFFICER: BRIAN A. FARRELL
AFRICAN AMERICAN
82% of total contract value

- 2. AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$20,675,000 (\$15,675,000 ESSER funds and \$5,000,000 General funds) for the initial contract term and an amount not to exceed \$1,500,000 (General funds) for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.