

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-22-002-VF –
COMPOSTABLE/BIODEGRADABLE FOOD SERVICE PAPER
PRODUCTS AND CONTAINERS**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract, at firm prices, for the purchase and delivery of compostable/biodegradable food service products and containers, for the Department of Food and Nutrition and other District departments. This is a term bid which states that the Board may purchase goods, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District students, which breaks down to an annual amount of \$15.08 per student, based on the annual contract amount of \$5,000,000. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of two (2) years, commencing December 20, 2023, through December 19, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation be:

- a) Sheltered for items under Group 1. Only M-DCPS certified African American or Non-Minority Women prime firms, or non-certified firms using a M-DCPS certified African American or Non-Minority Women subcontractor may submit a response for items under Group 1. Bid responses that do not meet this requirement will be deemed non-responsive.
- b) For items under Groups 2, 3 and 4, the Goal Setting Committee assigned a 10% price preference for M-DCPS certified African American and Non-Minority Women prime firms or non-certified firms using a M-DCPS certified African American or Non-Minority Women subcontractor.

E-146

Nineteen (19) vendors responded to this advertised bid. M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation, the contract will be awarded to sixteen (16) vendors, of which ten (10) are certified.

In Fiscal Year 2022-2023, the District spent \$2,424,566.55 on food service products and containers.

Fund Source

Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-22-002-VF – COMPOSTABLE/BIODEGRADABLE FOOD SERVICE PAPER PRODUCTS AND CONTAINERS**, to establish contracts, at firm prices, for the purchase and delivery of compostable/biodegradable food service products and containers, for the Department of Food and Nutrition and other District departments, during the term of the bid, with an effective date of December 20, 2023 through December 19, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year extension periods thereto, as follows:

GROUP 1 - SHELTERED (ITEMS 1-7)

PRIMARY

- A. GASSANT ENTERPRISES, LLC MBE/MWBE
20609 NW 14TH PLACE
MIAMI, FL 33169
OWNER/OFFICER: MAKEBA GASSANT
AFRICAN AMERICAN

Item 3: Spork and Napkin Set @ \$54.87 per case

- B. NOW INTERACTIVES LLC MBE/MWBE
3635 NE 1ST AVENUE, SUITE 1409
MIAMI, FL 33137
OWNER/OFFICER: NICHOLAS WILLIAMS
AFRICAN AMERICAN

Item 4: Spork @ \$25.30 per case

Item 5: Spoon @ \$28.00 per case

Item 6: Fork @ \$28.00 per case

Item 7: Knife @ \$28.00 per case

1ST ALTERNATE

C. LEAN ORB CO. MBE/MWBE
1680 MICHIGAN AVENUE, SUITE 700
MIAMI BEACH, FL 33140
OWNER/OFFICER: ANASTASIA V. MIKHALOCHKINA
NON-MINORITY WOMAN

Item 5: Spoon @ \$57.03 per case

D. U.S. SUPPLY HOUSE, LLC MBE/MWBE
1100 WEST AVENUE, SUITE 621
MIAMI BEACH, FL 33139
OWNER/OFFICER: GREGORY BRUCE
AFRICAN AMERICAN

Item 4: Spork @ \$48.00 per case

Item 6: Fork @ \$48.00 per case

Item 7: Knife @ \$48.00 per case

2ND ALTERNATE

E. LEAN ORB CO. MBE/MWBE
1680 MICHIGAN AVENUE, SUITE 700
MIAMI BEACH, FL 33140
OWNER/OFFICER: ANASTASIA V. MIKHALOCHKINA
NON-MINORITY WOMAN

Item 6: Fork @ \$57.03 per case

Item 7: Knife @ \$57.03 per case

GROUP 2 – (ITEMS 8-32)

PRIMARY

F. ALL FLORIDA PAPER, LLC MWBE
9150 NW 105TH WAY
MEDLEY, FL 33178
OWNER/OFFICER: ARMANDO CACERES
HISPANIC AMERICAN

Items 18: Five Ounce Container @ \$44.30 per case

Items 19: Five Ounce Container Lid @ \$24.53 per case

Items 30: Twelve Ounce Cup for Smoothies @ \$59.47 per case

Items 31: Twelve Ounce Lid @ \$29.09 per case

G. GASSANT ENTERPRISES, LLC MBE/MWBE
20609 NW 14TH PLACE
MIAMI, FL 33169
OWNER/OFFICER: MAKEBA GASSANT
AFRICAN AMERICAN

Item 8: Container/Tray Three Compartment @ \$20.70 per case
Item 9: Container One Compartment @ \$20.70 per case

H. MINMOR INDUSTRIES LLC
6010 EARLE BROWN DRIVE
MINNEAPOLIS, MN 55430
OWNER/OFFICER: CINDY THAO

Item 17: Bag School Lunch Themed @ \$21.61 per case

I. MYECOPLANET, LLC MBE/MWBE
111 NE 1ST STREET, 8TH FLOOR
MIAMI, FL 33132
OFFICER: DAVID L. BERRY
NON-MINORITY WOMAN

Item 15: Boat Specialty Food Tray @ \$24.88 per case

J. SPAULDING BROKERAGE AND GLOBAL SUPPLY CHAIN SOLUTIONS, LLC MBE/MWBE
7940 SW 97TH TERRACE
MIAMI, FL 33156
OWNER/OFFICER: ANDRE E. SPAULDING
AFRICAN AMERICAN

Item 20: Two Ounce Souffle Cup @ \$18.13 per case
Item 21: Two Ounce Souffle Cup Lid @ \$15.26 per case

1ST ALTERNATE

K. DADE PAPER & BAG, LLC DBA IMPERIAL DADE
9601 NW 112TH AVENUE
MIAMI, FL 33178
OWNER/OFFICER: ROBERT TILLIS

Item 9: Container One Compartment @ \$32.57 per case

L. U.S. SUPPLY HOUSE, LLC MBE/MWBE
1100 WEST AVENUE, SUITE 621
MIAMI BEACH, FL 33139
OWNER/OFFICER: GREGORY BRUCE
AFRICAN AMERICAN

Items 18: Five Ounce Container @ \$45.00 per case
Items 19: Five Ounce Container Lid @ \$32.00 per case

M. Y-NOT DESIGN & MFG. INC. MWBE
1041 EAST 24TH STREET
HIALEAH, FL 33013
OWNER/OFFICER: ANGELINA GARCIA
HISPANIC AMERICAN

Item 8: Container/Tray Three Compartment @ \$25.60 per case

2ND ALTERNATE

N. DADE PAPER & BAG, LLC DBA IMPERIAL DADE
9601 NW 112TH AVENUE
MIAMI, FL 33178
OWNER/OFFICER: ROBERT TILLIS

Item 8: Container/Tray Three Compartment @ \$32.57 per case

O. GREEN PLANET SUPPLIES LLC MBE
16820 SW 78TH PLACE
MIAMI, FL 33157
OWNER/OFFICER: NICK WETHY

Items 18: Five Ounce Container @ \$49.90 per case
Items 19: Five Ounce Container Lid @ \$32.50 per case

P. Y-NOT DESIGN & MFG. INC. MWBE
1041 EAST 24TH STREET
HIALEAH, FL 33013
OWNER/OFFICER: ANGELINA GARCIA
HISPANIC AMERICAN

Item 9: Container One Compartment @ \$33.60 per case

GROUP 3 – (ITEMS 33-38)

PRIMARY

Q. GREEN PLANET SUPPLIES LLC MBE
16820 SW 78TH PLACE
MIAMI, FL 33157
OWNER/OFFICER: NICK WETHY

Item 35: Three Compartment Oblong Pan @ \$35.95 per case

R. SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.
3850 PORT JACKSONVILLE PARKWAY, SUITE 7
JACKSONVILLE, FL 32226
OWNER/OFFICER: JEFF ROBERTS

Item 33: Head Start Twenty-Four Ounce Three Compartment
Container @ \$42.44 per case

Item 34: Head Start Twenty-Four Ounce Three Compartment
Container Lid @ \$27.42 per case

S. Y-NOT DESIGN & MFG. INC. MWBE
1041 EAST 24TH STREET
HIALEAH, FL 33013
OWNER/OFFICER: ANGELINA GARCIA
HISPANIC AMERICAN

Item 36: One Compartment Oblong Pan @ \$42.86 per case

Item 37: One Compartment Oblong Pan Lid @ \$14.29 per case

Item 38: Foil Sandwich Bags @ \$53.33 per case

1ST ALTERNATE

T. GREEN PLANET SUPPLIES LLC MBE
16820 SW 78TH PLACE
MIAMI, FL 33157
OWNER/OFFICER: NICK WETHY

Item 36: One Compartment Oblong Pan @ \$49.95 per case

Item 37: One Compartment Oblong Pan Lid @ \$18.50 per case

U. NOW INTERACTIVES LLC MBE/MWBE
3635 NE 1ST AVENUE, SUITE 1409
MIAMI, FL 33137
OWNER/OFFICER: NICHOLAS WILLIAMS
AFRICAN AMERICAN

Item 38: Foil Sandwich Bags @ \$68.00 per case

V. Y-NOT DESIGN & MFG. INC. MWBE
1041 EAST 24TH STREET
HIALEAH, FL 33013
OWNER/OFFICER: ANGELINA GARCIA
HISPANIC AMERICAN

Item 33: Head Start Twenty-Four Ounce Three Compartment
Container @ \$50.00 per case

Item 34: Head Start Twenty-Four Ounce Three Compartment
Container Lid @ \$30.00 per case

Item 35: Three Compartment Oblong Pan @ \$43.33

GROUP 4 – (ITEMS 39-52)

PRIMARY

W. ALLURE HOSPITALITY SUPPLIERS, INC
8351 NW 64TH STREET
MIAMI, FL 33166
OWNER/OFFICER: NELSON FERMIN

Item 49: Utility Roll Plastic Wrap 12" X 2000" @ \$9.35 per roll

X. DADE PAPER & BAG, LLC DBA IMPERIAL DADE
9601 NW 112TH AVENUE
MIAMI, FL 33178
OWNER/OFFICER: ROBERT TILLIS

Item 46: Sealing Tape For Bags @ \$46.43 per pack

Y. DAXWELL LLC
2825 WILCREST DRIVE, SUITE 500
HOUSTON, TX 77042
OWNER/OFFICER: SAM ZHANG

Item 45: Aluminum Foil 18" X 1000" @ \$28.33 per roll

Z. GREEN PLANET SUPPLIES LLC MBE
16820 SW 78TH PLACE
MIAMI, FL 33157
OWNER/OFFICER: NICK WETHY

Item 50: Large Paper Box Container @ \$38.00 per case

AA. GRL INVESTMENT GROUP LLC MBE/MWBE
1010 NW 44TH STREET
MIAMI, FL 33127
OWNER/OFFICER: SHANNON S. THOMAS
AFRICAN AMERICAN

Item 51: Corrugated Transport Container @ \$85.00 per bundle

BB. INTERBORO PACKAGING CORPORATION
114 BRACKEN ROAD
MONTGOMERY, NY 12549
OWNER/OFFICER: EDITH JEREMIAS

Item 39: Hair Nets @ \$8.32 per box

Item 41: Medium Plastic Gloves @ \$3.84 per case

Item 42: Large Plastic Gloves @ \$3.84 per cased

Item 44: Disposable Plastic Cover @ \$14.24 per case

CC. SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.
3850 PORT JACKSONVILLE PARKWAY, SUITE 7
JACKSONVILLE, FL 32226
OWNER/OFFICER: JEFF ROBERTS

Item 48: Utility Roll Plastic Wrap 18" X 2000" @ \$10.23 per roll

DD. Y-NOT DESIGN & MFG. INC. MWBE
1041 EAST 24TH STREET
HIALEAH, FL 33013
OWNER/OFFICER: ANGELINA GARCIA
HISPANIC AMERICAN

Item 52: Deli Paper 12" X 12" @ \$150.00 per case

1ST ALTERNATE

EE. DAXWELL LLC
2825 WILCREST DRIVE, SUITE 500
HOUSTON, TX 77042
OWNER/OFFICER: SAM ZHANG

Item 41: Medium Plastic Gloves @ \$7.89 per case

Item 42: Large Plastic Gloves @ \$7.89 per case

Item 48: Utility Roll Plastic Wrap 18" X 2000 @ \$13.65 per roll

Item 49: Utility Roll Plastic Wrap 12" X 2000" @ \$9.75 per roll

FF. NOW INTERACTIVES LLC MBE/MWBE
3635 NE 1ST AVENUE, SUITE 1409
MIAMI, FL 33137
OWNER/OFFICER: NICHOLAS WILLIAMS
AFRICAN AMERICAN

Item 39: Hair Nets @ \$9.99 per box

GG. Y-NOT DESIGN & MFG. INC. MWBE
1041 EAST 24TH STREET
HIALEAH, FL 33013
OWNER/OFFICER: ANGELINA GARCIA
HISPANIC AMERICAN

Item 50: Large Paper Box Container @ \$40.00 per case

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$10,000,000 for the initial contract term and an amount not to exceed \$5,000,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.
2. **REJECT** the following items of this solicitation to permit rebidding, due to no bid response or non-compliance with specifications:

Item 10: Oblong Sandwich Container
Item 11: Hamburger Sized Container
Item 13: Two-Pocket Dipping Container
Item 16: Non-Vented Packaging Bag
Item 22: 16 Ounce Parfait Cup
Item 23: 16 Ounce Parfait Cup Insert
Item 24: 16 Ounce Parfait Cup Dome Lid, No Hole
Item 25: 16 Ounce Parfait Cup Flat Lid, No Hole
Item 26: 10 Ounce Parfait Cup
Item 27: 10 Ounce Parfait Cup Dome Lid, No Hole
Item 28: 16 Ounce Beverage Cup
Item 29: 16 Ounce Beverage Cup Lid
Item 32: 8 Ounce Cup For Hot Drinks
Item 43: Pan Liner
Item 47: Small Three-Ply Napkin

REJECT the following items of this solicitation to permit rebidding, due to cost prohibitive pricing:

Item 1: Paper Straw, Approximately 7"
Item 2: Paper Straw, Approximately 5- $\frac{3}{4}$ "
Item 12: 12 Ounce Salad Container
Item 14: Paper Dish Tray
Item 40: Cloth Towel