

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO NEGOTIATE NO. ITN-22-025-CM
- ONLINE PROGRAM APPLICATION AND LOTTERY
MANAGEMENT SOFTWARE**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL
PRACTICES**

Procurement Management Services, at the request of the Office of Innovation & School Choice, released the above-referenced solicitation. The purpose of this Invitation to Negotiate is to solicit proposals for online program application and lottery management software for Miami-Dade County Public Schools (M-DCPS). This RFP was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District students, which breaks down to an annual amount of \$1.47 per student based on the annual contract amount of \$486,000.00. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a five (5) year period, commencing upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation require mandatory participation by a M-DCPS certified African American or Non-Minority Woman prime or subcontractor. In addition, the Committee recommended that points be assigned on a sliding scale: 15 points for M-DCPS certified African American or Non-Minority Woman firms, up to 15 points for non-certified prime contractors working with a M-DCPS Non-Minority Woman or African American subcontractors, 5 points for any other Non-Minority Women or African American firms certified with another entity outside of the Metropolitan Statistical Area (MSA) and up to 5 points for non-certified prime contractors working with Non-Minority Woman or African American subcontractors certified with another qualifying governmental agency.

Four (4) vendors responded to this advertised bid. One (1) was deemed non-responsive because they did not meet the mandatory goal. Based on the criteria listed in the solicitation and the Selection Committee's review, one (1) vendor is being recommended for award.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

Fund Source

Various
ESSER
GENERAL

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO NEGOTIATE NO. ITN-22-025-CM - ONLINE PROGRAM APPLICATION AND LOTTERY MANAGEMENT SOFTWARE, to solicit proposals for online program application and lottery management software for Miami-Dade County Public Schools (M-DCPS), effective upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year renewal periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations as follows:

SCHOOLMINT INC.
319 MONROE STREET
LAFAYETTE, LA 70501
OWNER/OFFICER: BRYAN MACDONALD

SUBCONTRACTOR:
M.C.O. CONSTRUCTION AND SERVICES, INC. MWBE/SBE
1450 NORTH MANGONIA DRIVE
WEST PALM BEACH, FL 33401
OWNER/OFFICER: ELIZABETH A. MCNEILL
AFRICAN AMERICAN
10% OF TOTAL CONTRACT

LOCAL ADDRESS:
6600 NW 27 AVENUE, SUITE 208
MIAMI, FL 33147

2. **AUTHORIZE** the Superintendent to purchase up to a total estimated amount of \$2,430,000, for the initial contract term of five (5) years, and an amount not to exceed \$486,000, for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amounts shown will be expended.