

Mr. Roberto J. Alonso, Board Member

**SUBJECT: REVIEW AND AMENDMENT OF BOARD POLICY TO ENSURE PROPER PROCUREMENT AND OVERSIGHT OF INCOME-GENERATING CONTRACT**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC PLAN: INFORMED, ENGAGED, & EMPOWERED STAKEHOLDERS**

The School Board of Miami-Dade County, Florida, encourages partnerships with businesses and organizations to generate much-needed revenue for the District, especially when these arrangements do not require the expenditure of District funds, are cost-neutral, create additional revenue to the District, improve services for students and parents and/or enhance the well-being of the school-based community. Partnerships leveraging the District's assets are also vital to remaining competitive and fiscally sound in an ever-changing educational market.

As the legal contracting agent for the District under Florida law, it is imperative that the Board is involved in reviewing, analyzing, evaluating and, when appropriate, formally approving revenue-generating partnerships that will significantly impact the District finances and/or image, even when those impacts do not involve the expenditure of tax-payer funds. It is also essential that all potential partners for revenue-generating partnerships are properly vetted so the most beneficial and operationally efficient partnership is ultimately entered into by the District through a process that is objectively fair and transparent. Under current Board Policies and applicable Florida law, revenue-generating arrangements do not require the expenditure of tax-payer funds, and therefore, are often not required to be evaluated in accordance with procurement guidelines, advertised to the public, reported to the Board or approved by the Board.

The procurement processes currently prescribed under Florida law such as Chapter 287, Florida Statutes, §§ 255.065 and 1010.04, Florida Statutes, and State Board of Education Rule 6A-1.012 promote fairness and transparency and offer a model for how the District can solicit, evaluate, and vet its proposed revenue-generating partnerships in an objectively fair, efficient, and transparent manner.

This item therefore directs the Superintendent, in consultation with the General Counsel, to review and, if deemed appropriate, amend applicable Board policies to address revenue-generating partnerships and the processes for reaching agreements with potential partners; to otherwise develop procedures requiring Board notification and/or approval of revenue-generating partnerships meeting certain criteria, as the Superintendent deems appropriate; and to report back to the Board with any recommended policy revisions and/or developed procedures by the Fiscal Accountability and Government Relations meeting of December 10, 2025.

This item has been approved by the General Counsel as to form and legal sufficiency.

**ACTION PROPOSED BY  
MR. ROBERTO J. ALONSO:**

That The School Board of Miami-Dade County, Florida, direct the Superintendent to:

1. review and, if deemed appropriate, amend applicable Board policies to address revenue-generating partnerships and the processes for reaching agreements with potential partners;
2. otherwise develop procedures requiring Board notification and/or approval of revenue-generating partnerships meeting certain criteria, as the Superintendent deems appropriate; and
3. report back to the Board with any recommended policy revisions and/or developed procedures by the Fiscal Accountability and Government Relations meeting of December 10, 2025.