

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO NEGOTIATE NO. ITN-25-003-YG – VOICE SERVICES

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of Information Technology Services, released the above-referenced solicitation on October 17, 2025, with the bid opening subsequently held on January 8, 2026. The purpose of this Invitation to Negotiate (ITN) is to establish a contract for the provision of telecommunication services to all District locations and select charter schools. This ITN was advertised on the Procurement Management Services website and Euna OpenBids (formerly DemandStar). This contract impacts all District locations and select charter schools, which breaks down to an annual amount of approximately \$16,652.39 per location based on the amount spent for voice services in Fiscal Year 2024-2025. The solicitation was shared with the District's Office of Community Partnerships, Education and Business Access (OCPEBA) for additional community outreach.

The initial term of the ITN shall be for a three (3) year period, effective July 1, 2026 through June 30, 2029, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful proposer, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period. In the event the contract is not fully executed by the parties on or before July 1, 2026, the initial term of the contract shall commence upon the date of contract execution.

Eight (8) vendors responded to this advertised ITN, two (2) of which were deemed non-responsive. Based on the criteria listed in the solicitation and the Selection Committee's recommendation, one (1) vendor is being recommended for award.

The Selection Committee recommended, by consensus vote, to move forward to negotiate and execute a contract with AT&T Enterprises, LLC, which was deemed the most responsive and qualified firm based on the advertised criteria. Furthermore, the Selection Committee determined that AT&T Enterprises, LLC was the only proposer that submitted a detailed plan confirming the continuation of existing services (beginning July 1, 2026), during subsequent ITN award and migration project timeline, in accordance with the requirements of the ITN.

In Fiscal Year 2024-2025, the District spent \$7,576,835 on voice services.

This item and all related solicitation components fully comply with all applicable federal, state and local laws.

Fund Source
General

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO NEGOTIATE NO. ITN-25-003-YG - VOICE SERVICES**, to establish a contract for the provision of telecommunication services to all District locations and select charter schools, for an initial term of three (3) years effective July 1, 2026 through June 30, 2029, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful proposer, be extended for two (2) additional one (1) year renewal periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations as set forth below. In the event the contract is not fully executed by the parties on or before July 1, 2026, the initial term of the contract shall commence upon the date of contract execution.

Most Responsive and Qualified Proposer:

AT&T ENTERPRISES, LLC
208 S AKARD STREET
DALLAS, TX 75202
OFFICER: SARAH TEACHOUT

AUTHORIZE the Superintendent to award the contract to provide voice services pursuant to ITN-25-003-YG, subject to the availability of funding, for the initial contract term, and for each subsequent extension period. Board authorization of this recommendation does not mean any estimated amounts will be purchased.