

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT:           AWARD INVITATION TO BID NO. ITB-23-035-JS – CLASSROOM  
AND MISCELLANEOUS FURNITURE**

**COMMITTEE:       FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
PLAN:               EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services released the above-referenced solicitation on September 22, 2025, with the bid opening subsequently held on October 28, 2025. The purpose of this Invitation to Bid (ITB) is to establish a contract with a pre-approved list of vendors, to secure single, fixed percentage discounts from the Manufacturer's Suggested Retail Price (MSRP) list, for the purchase of classroom and miscellaneous furniture for Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and Euna OpenBids (formerly DemandStar). This contract impacts all District facilities, which breaks down to an annual amount of approximately \$3,333.33 per facility based on the annual contract amount of \$1,500,000. The solicitation was shared with the District's Office of Community Partnerships, Education and Business Access (OCPEBA) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing June 17, 2026 through June 16, 2029, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year period.

Twenty-five (25) vendors responded to this advertised bid one of which submitted a no bid statement. Based on the criteria listed in the solicitation, the contract shall be awarded to twenty-two (22) vendors meeting the minimum requirements.

In Fiscal Year 2024-2025, the District spent \$435,125 on classroom and miscellaneous furniture.

This item and all related solicitation components fully comply with applicable federal, state and local laws.

Fund Source  
Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-23-035-JS – CLASSROOM AND MISCELLANEOUS FURNITURE**, to establish a contract with a pre-approved list of vendors, to secure single, fixed percentage discounts from the Manufacturer's Suggested Retail Price (MSRP) list, for the purchase of classroom and miscellaneous furniture for Miami-Dade County Public Schools, as needed, with an initial effective date of June 17, 2026 through June 16, 2029, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. AMTAB MANUFACTURING CORPORATION  
600 EAGLE DRIVE  
BENSENVILLE, IL 60106  
OFFICER: DOSS SAMIKKANNU

B. APRICOT OFFICE INTERIORS, INC.  
20401 NW 2<sup>ND</sup> AVENUE, 220  
MIAMI, FL 33169  
OFFICER: BASIL M. BERNARD

C. BURCHFIELD OFFICE SOLUTIONS, INC.  
4585 MANOR CREEK DRIVE  
CUMMING, GA 30040  
OFFICER: ADIN BURCHFIELD .

D. CDW GOVERNMENT LLC  
230 NORTH MILWAUKEE AVENUE  
VERNON HILLS, IL 60061  
OFFICER: CDW LLC

E. CLASSROOM OUTFITTERS, LLC  
19301 SW 106<sup>TH</sup> AVENUE, SUITE 11  
MIAMI, FL 33157  
OFFICER: RICHARD A. BREWER

F. COMMUNITY PRODUCTS LLC  
101 WOODCREST DRIVE A  
RIFTON, NY 12471  
OFFICER: CHURCH COMMUNITIES NY, INC

G. DEMCO SUPPLY INC  
4810 FOREST RUN ROAD  
MADISON, WI 53704  
OFFICER: CHAD EDWARDS

- H. EMPIRE OFFICE, INC.  
654 MADISON AVENUE, 14<sup>TH</sup> FLOOR  
NEW YORK, NY 10065  
OFFICER: PETER GASLOW
  
- I. ERNIE MORRIS ENTERPRISES, INC.  
232 NORTH MAIN STREET  
BUSHNELL, FL 33513  
OFFICER: RONALD E. MORRIS
  
- J. HERTZ FURNITURE SYSTEMS, LLC  
300 TICE BOULEVARD, SUITE 291  
WOODCLIFF LAKE, NJ 07677  
OFFICER: DAVID MOCTON
  
- K. KRUEGER INTERNATIONAL, INC.  
1330 BELLEVUE STREET  
GREEN BAY, WI 54302  
OFFICER BRIAN R. KRENKE
  
- L. LAKESHORE LEARNING MATERIALS, LLC  
2695 EAST DOMINGUEZ STREET  
CARSON, CA 90895  
OFFICER: DAVID KAPLAN
  
- M. METEOR EDUCATION, LLC  
690 NE 23<sup>RD</sup> AVENUE  
GAINESVILLE, FL 32609  
OFFICER: WILLIAM I. LATHAM, III
  
- N. ODP BUSINESS SOLUTIONS, LLC  
6600 NORTH MILITARY TRAIL  
BOCA RATON, FL 33496  
OFFICER: SARAH HOXIE
  
- O. OFFICE EXPRESS SUPPLIES, INCORPORATED  
8005 WEST 20<sup>TH</sup> AVENUE  
HIALEAH, FL 33014  
OFFICER: RANDOLPH GARCIA
  
- P. SCHOOL OUTFITTERS, LLC  
3736 REGENT AVENUE  
CINCINNATI, OH 45212  
OFFICER: BRAD CATES
  
- Q. SCHOOL SPECIALTY, LLC  
W6316 DESIGN DRIVE  
GREENVILLE, WI 54942

OFFICER: RYAN BOHR

R. SCHOOLHOUSE PRODUCTS, INC.  
13517 PRESTIGE PLACE, SUITE 101  
TAMPA, FL 33635  
OFFICER: WALTER POSUSTA

S. TOTAL PERFORMANCE SERVICES LLC  
1590 NORTH ROBERTS ROAD, SUITE 205  
KENNESAW, GA, 30144  
OFFICER: STERLING WHARTON

T. VERSA PRODUCTS  
14108 TOWNE AVENUE  
LOS ANGELES, CA 90061  
OFFICER: CHRIS LAUDADIO

U. VIRCO INC.  
2027 HARPERS WAY  
TORRANCE, CA 90501  
OFFICER: ROBERT A. VIRTUE

V. W.B. MASON CO., INC.  
59 CENTRE STREET  
BROCKTON, MA 02303  
OFFICER: LEO MEEHAN

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$4,500,000 for the initial contract term and an amount not to exceed \$1,500,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended. The District will maximize all available furniture to limit the use of funds.