

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-25-039-VF – AUCTION SERVICES

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of Stores & Mail Distribution and Maintenance Materials Management, released the above-referenced solicitation on March 19, 2026, with the bid opening subsequently held on May 12, 2026. The purpose of this Invitation to Bid (ITB) is to establish a contract with a qualified auctioneer firm, who will schedule public auctions (either Live or On-Line as directed) offer for sale to the highest bidder (with the option for the District to set a reserve price) surplus property and equipment that, by way of example, but without limitation, may include: motor vehicles, motor vehicle and equipment parts, machinery, heavy equipment, miscellaneous/other equipment and certain personal property owned by the District. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and Euna OpenBids (formerly DemandStar). This contract impacts the District warehouses, represents no cost to the District and is revenue generating. The solicitation was shared with the District's Office of Community Partnerships, Education and Business Access (OCPEBA) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing July 22, 2026 through July 21, 2029, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Seven (7) vendors responded to this advertised bid, two (2) of which were deemed non-responsive and one (1) of which submitted a no bid response. Based on the criteria listed in the solicitation, the contract will be awarded to two (2) vendors.

In Fiscal Year 2024-2025, the District generated \$487,314 in revenue from auction services.

This item and all related solicitation components fully comply with applicable federal, state and local laws.

Fund Source
Revenue Generating

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-25-039-VF – AUCTION SERVICES, to establish a contract with a qualified auctioneer firm, who will schedule public auctions (either Live or On-Line as directed) offer for sale to the highest bidder (with the option for the District to set a reserve price) surplus property and equipment that, by way of example, but without limitation, may include: motor vehicles, motor vehicle and equipment parts, machinery, heavy equipment, miscellaneous/other equipment and certain personal property owned by the District, during the term of the bid, with an effective date of July 22, 2026 through July 21, 2029, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

PRIMARY

- A. IAS FAMILY, INC. DBA INSIGHT AUCTIONEERS AND SALES
5000 STATE ROAD 66
SEBRING, FL 33875
OFFICER: JOHN L. MARTZ JR.

Item 1: Buyer's Premium for Public Auctions (Live or On-Line) @
0%

ALTERNATE

- B. ATKINSON REALTY AND AUCTION, INC.
6111 SOUTH US HIGHWAY 41, RUSKIN
P.O. BOX 20718
BRADENTON, FL 34204
OFFICER: MARK A. ATKINSON

Item 1: Buyer's Premium for Public Auctions (Live or On-Line) @
5%

2. **AUTHORIZE** the Superintendent to purchase auction services for the initial contract term and each subsequent one (1) year extension period.