

Facilities Operations, Maintenance
Carl Nicoleau, Chief Maintenance and Operations Officer

SUBJECT: ROOFING TERM BID AWARD

**03072700-A, 03072700-B, 03072700-C, 03072700-D
MICRO BUSINESS ENTERPRISE SHELTERED
MARKET**

**03072700-E, 03072700-F, 03072700-G, 03072700-H
SMALL BUSINESS ENTERPRISE SHELTERED
MARKET**

**03072700-I, 03072700-J, 03072700-K, 03072700-L
OPEN MARKET**

COMMITTEE: FACILITIES AND CONSTRUCTION

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL
PRACTICES**

Introduction

Roofing Term Bid is a construction delivery method based on unit prices used to perform a wide variety of repair or construction related tasks necessary to maintain roofing systems. Award is based on competitively bid adjustment factors. As the need arises, projects are assigned to the awarded contractors and work orders under individual project numbers are issued based on the unit prices found in the task catalog book times adjustment factors.

Thirty two contractors attended the mandatory pre-bid meeting on May 12th, 2026. Bids were opened on May 26th, 2026. The bid tabulation results are shown in Exhibit "A".

Award/Reject Recommendation

Based on the tabulated bid results for the Sheltered Market Micro Business Enterprise Contract Number 03072700-A, staff is recommending award to the responsive low bidder: Cocho, Inc. The initial term of this contract shall be for one year with two possible one-year renewal options, under the same terms and conditions. The maximum initial value is \$200,000. If the maximum value is reached prior to expiration of the contract term/renewal(s), the Superintendent or his/her designee may extend the maximum value twice for increments equal to the contractual limits within the contract/renewal term, provided the contractor produces a new Public Construction Performance and Guarantee

Bond and a Public Construction Payment Bond for the extended contract amount.

Based on the tabulated bid results for the Sheltered Market Small Business Enterprise Contract 03072700-E -F, staff is recommending award to the responsive low bidders: Avante Quality Corp., and Sunshine Roofing & Sheet Metal Corporation respectively. The initial term of these contracts shall be for one year with two possible one-year renewal options, under the same terms and conditions. The maximum initial value is \$500,000. If the maximum value is reached prior to expiration of the contract term/renewal(s), the Superintendent or his/her designee may extend the maximum value twice for increments equal to the contractual limits within the contract/renewal term, provided the contractor produces a new Public Construction Performance and Guarantee Bond and a Public Construction Payment Bond for the extended contract amount.

Based on the tabulated bid results for the Open Market Contract 03072700-I -J -K -L, staff is recommending award to the responsive low bidders: A-1 Duran Roofing, Inc., Atlas Apex Roofing, LLC, Salomon Construction & Roofing Corp. dba Salomon Roofing & Waterproofing, and T&G Corporation dba T&G Constructors respectively. The initial term of these contracts shall be for one year with two possible one-year renewal options, under the same terms and conditions. The maximum initial value is \$4,000,000. If the maximum value is reached prior to expiration of the contract term/renewal(s), the Superintendent or his/her designee may extend the maximum value twice for increments equal to \$1,500,000 within the contract/renewal term, provided the contractor produces a new Public Construction Performance and Guarantee Bond and a Public Construction Payment Bond for the extended contract amount.

The Architect's and District staff's estimated adjustment factor for these roofing term bids is 1.000. All contractors recommended for award bid adjustment factors are below the estimate or within approximately 10%. The bid factors are listed in Exhibit "A". The factors will be subject to negotiation with the vendors to ensure terms that are most advantageous and in the best interest of the District.

Funding for these contracts will be appropriated through individual projects.

The Board reserves the right to limit the number of concurrent continuing contracts held by a single firm. The Board also reserves the right to utilize alternate delivery methods.

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

- 1) Award Roofing Term Bid Contract No. 03072700- I, J, K, & L Open Market for one year with two possible one-year renewal options, under the same terms and conditions. The maximum initial value is \$4,000,000. If the maximum value is reached prior to expiration of the contract term/renewal(s), the Superintendent or his/her designee may extend the maximum value twice for increments equal to \$1,500,000 each within the contract/renewal

term, provided the contractor produces a new Public Construction Performance and Guarantee Bond and a Public Construction Payment Bond for the extended contract amount to:

A-1 Duran Roofing, Inc.
8095 NW 64 Street
Miami, Florida 33166

Atlas Apex Roofing, LLC.
281 NE 32 Street
Oakland Park, Florida 33334

Salomon Construction & Roofing Corp. dba Salomon
Roofing & Waterproofing
15310 NW 33rd Pace
Miami Gardens, Florida 33054

T&G Corporation dba T&G Constructors
8348 NW 56 Street
Miami, Florida 33166

- 2) Award Roofing Term Bid Contract No. 03072700- E, F Small Business Enterprise for one year with two possible one-year renewal options, under the same terms and conditions. The maximum initial value is \$500,000. If the maximum value is reached prior to expiration of the contract term/renewal(s), the Superintendent or his/her designee may extend the maximum value twice for increments equal to the contractual limits within the contract/renewal term, provided the contractor produces a new Public Construction Performance and Guarantee Bond and a Public Construction Payment Bond for the extended contract amount to:

Avante Quality Corp.
3725 W Flagler Street #210
Coral Gables, Florida 33134

Sunshine Roofing & Sheet Metal Corporation.
7500 NW 69th Ave R2
Medley, Florida 33166

- 3) Award Roofing Term Bid for Contract No. 03072700- A Micro Business Enterprise for one year with two possible

one-year renewal options, under the same terms and conditions. The maximum initial value is \$200,000. If the maximum value is reached prior to expiration of the contract term/renewal(s), the Superintendent or his/her designee may extend the maximum value twice for increments equal to the contractual limits within the contract/renewal term, provided the contractor produces a new Public Construction Performance and Guarantee Bond and a Public Construction Payment Bond for the extended contract amount to:

Cocho, Inc.
14202 NW 18th Place
Pembroke Pines, Florida 33028

Exhibit A

LIST OF

BIDDERS

Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Micro Business.			
03072700- A, B, C, & D			
BIDDERS	Description	ADJUSTMENT FACTOR	Award Recommend
J & C Roofing Svs, Inc.	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Micro Business.	0.9000	Non-responsive
Roofing Up	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Micro Business.	0.9235	Non-responsive
Dwit & Hawkins, LLC	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Micro Business.	0.9500	Non-responsive
Cocho, Inc.	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Micro Business.	1.1083	03072700- A

Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Small Business.			
03072700- E, F, G, & H			
BIDDERS	Description	ADJUSTMENT FACTOR	Award Recommend
A-1 Duran Roofing, Inc.	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Small Business.	0.9001	Non-responsive
Avante Quality Corp.	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Small Business.	0.9100	03072700- E
Sunshine Roofing & Sheet Metal Corporation	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Small Business.	0.9125	03072700- F
Cocho, Inc.	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Small Business.	0.9883	Non-responsive
Cunano Builders Corporation	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Small Business.	1.0700	Non-responsive
A & J Roofing Corp.	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Small Business.	1.0299	Non-responsive
RJ Spencer Construction, LLC dba RJS Construction	Roof Term Bid (RTB)- Minor Repairs - Reroofing, all Regions/Sheltered Market-Small Business.	1.4500	Non-responsive

Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market			
03072700- I, J, K, & L			
BIDDERS	Description	ADJUSTMENT FACTOR	Award Recommend
Atlas Apex Roofing, LLC	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.8700	03072700- I
Lego Construction Co.	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.8700	Non-responsive
Salomon Construction & Roofing Corp. dba Salomon Roofing & Waterproofing	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.8950	03072700- J
Unitech Builders Corp.	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.8991	Non-responsive
T & G Corporation dba T & G Constructors	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.8999	03072700- K
A-1 Duran Roofing	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.9001	03072700- L
Sunshine Roofing & Sheet Metal Corporation	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.9125	NA
Advanced Roofing Inc.	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.9202	NA
TLC Construction Industries, Corp.	Roof Term Bid (RTB)- Major Repairs - Reroofing, all Regions/Open Market	0.9700	NA